

MIDTOWN ROW

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College Row training

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HIGHLIGHTS



MIDTOWN ROW

- Gateway to Williamsburg:
 - Adjacent to the College of William & Mary
 - Within 1 mile of Colonial Williamsburg and Merchant's Square.
 - Proximity to Simon Outlets, Busch Gardens, Water Country and part of the Historic Triangle.
 - Main & Main and unbeatable visibility (27,300 VPD)
- Extension of William & Mary campus and the center of retail & entertainment experience for the university.
- 240 apartments with 624 residents.
- National Anchors: Earth Fare, Food Lion, Marshalls and Ace Hardware.
- Legacy restaurants achieving in excess of \$650 psf in annual sales.
- New Class A retail hub to host unique activations and entertainment plus community programs consistently all year round.















REGIONAL

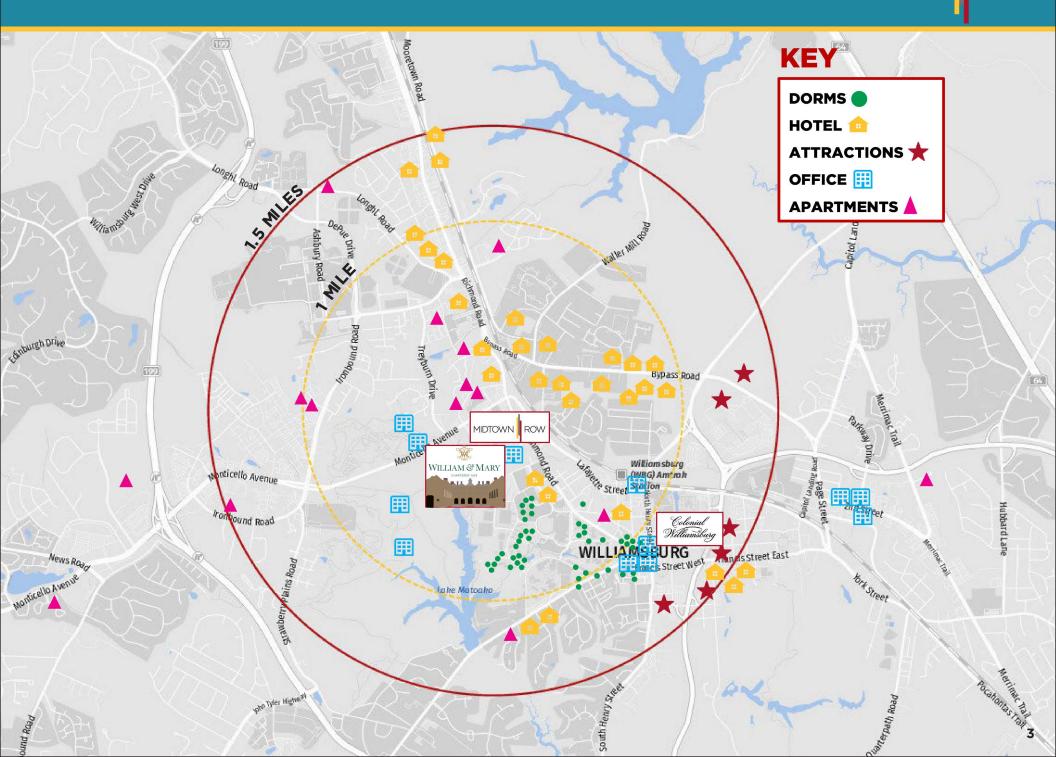
- 6+ million annual visitors to the region
- \$1.3B+ annual tourism expenditures.
- 4 seasons market due to the college population and tourism.
- Over 900 hotel rooms per 10,000 people or 6 times the national average including timeshares.
- 68,000 daytime employees within 3 miles, major employers include:
- City of Williamsburg, College of William & Mary, Colonial Williamsburg, Anhauser Busch, CIA, Fort Eustis and Newport News Shipbuilding. 5 of the top 10 employers in the area are within a 15 min drive.

WILLIAMSBURG

- Part of the greater Hampton Roads MSA, 33rd largest MSA (1.7 million people) in the US includes Newport News, Norfolk, Chesapeake, Portsmouth, Suffolk, Hampton and Virginia Beach.
- Economic Development Alliance and City of Williamsburg tax benefits and incentives available.

NEARBY AMENITIES

MIDTOWN ROW



DEMOGRAPHICS

MIDTOWN ROW



- Large presence of the Department of Defense, the • student body at the College of William & Mary, and the 5 million plus annual visitors to the region
- 5 million+ visitors annually, generating revenues of ٠ more than \$1.25 billion
- 8,000 area timeshares which are historically 95% ٠ occupied, largely by DoD employees coming to work at Camp Peary
- 9,571 students at the College of William & Mary • makes a large contribution to the percentage sales of Midtown Row
- 43,000 daytime DoD and CIA employees working • at Camp Peary 4 miles away who live year-round on base
- Hampton Roads MSA, which has 1.8 million people ٠ and additional military operations include Naval Weapons Station Yorktown, Joint Bases Langley-Eustis, Naval Station Norfolk, Naval Station Oceana, and others, increasing the population by an additional 200K people.

1 MILE

Estimated Population* (2024)		
	11,149	
Population Growth 2024-2029		
	2.0%	
Average Household Income	l	
	\$87,039	
Total Housing Units (2024)		
	3,516	
Daytime Population		
	42,592	
Total Retail Expenditure		
	\$110M	
Daytime Employees		
-	43,789	

3 MILE

Estimated Population* (2024) 43,695		
Population Growth 2024-2029		
1.8	3%	
Average Household Income		
\$107,4	93	
Total Housing Units (2024)		
17,3	391	
Daytime Population		
68,6	45	
Total Retail		
Expenditure \$57!	БM	
Daytime		
Employees 70,3	25	

5 MILE	
Estimated Populatio	on*
	82,600
Population Growth 2024-2029	
	1.8%
Average Household Income	d
	\$111,145
Total Housing Units (2024)	
	32,940
Daytime Population	
	83,695
Total Retail Expenditure	
	\$1.1B
Daytime Employees	
	86,848

THE CURRENT AT MIDTOWN

www.currentmidtown.com

MIDTOWN ROW





The Current Midtown are the newest apartments in Williamsburg, VA. The building offers 240 units accommodating up to 624 residents and fully leased through 2025.

RETAIL SITE PLAN

MIDTOWN ROW



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RETAIL TENANT ROSTER

*** JUST SIGNED!**

BUILDINGS 1-4					
SUITE	SIZE	TENANT			
BUILDING 2					
2101	2,000 SF	Grit Coffee			
2103	1,342 SF	AVAILABLE			
2105	1,976 SF	Pedego			
2107	648 SF	Insomnia Cookies			
2109	854 SF	House of Seven Scalp & Hair Spa			
2111 - 2113	4,808 SF	AVAILABLE			
BUILDING 3					
3101	2,095 SF	AVAILABLE			
3103	1,798 SF	AVAILABLE			
3105 1,021 SF AVAIL		AVAILABLE			
3107	1,718 SF	AVAILABLE			
3109	1,993 SF	AVAILABLE			
3111	2,208 SF	AVAILABLE			
3113	1,986 SF	Salon Seven			
3115	2,477 SF	AVAILABLE			
3117	1,746 SF	AVAILABLE			
3119	3,194 SF	Super Chix			
BUILDING 4					
4101-4103	3,703 SF	VooDoo Brewing Co. *			
4105	1,674 SF	AVAILABLE			
4107-4109	2,065 SF The Whale Tea NOW OPEN!				
4111	1,239 SF	AVAILABLE			
4113	4,114 SF	AVAILABLE			
4111-4113	5,352 SF	AVAILABLE			
4115	2,364 SF	California Tortilla			
4117	1,329 SF	Made Co.			
4119	3,004 SF	AVAILABLE			
4121	2,065 SF	AVAILABLE			
4123	2,071 SF	Naz's Halal 🜟			

BUILDINGS 6-9			
BUILDING UNIT	SIZE	TENANT	
BUILDING 6 6A	2,100 SF	Meadows	
BUILDING 7 7A	21,858 SF	Marshall's	
BUILDING 7 7B	1,572 SF	Queen Nails & Spa	
BUILDING 7 7C/7D	4.792 SF	Plato's Closet 米	
BUILDING 7 7E	1,970 SF	Cook's Burger Bar	
BUILDING 7 7F	5,808 SF	VA ABC	
BUILDING 7 7G	6,677 SF	Sal's By Victor	
BUILDING 8	32,500 SF	Food Lion	
BUILDING 9 9B	6,637 SF	Comfort Medical Supply	
BUILDING 9 9A	11,548 SF	Riverside	

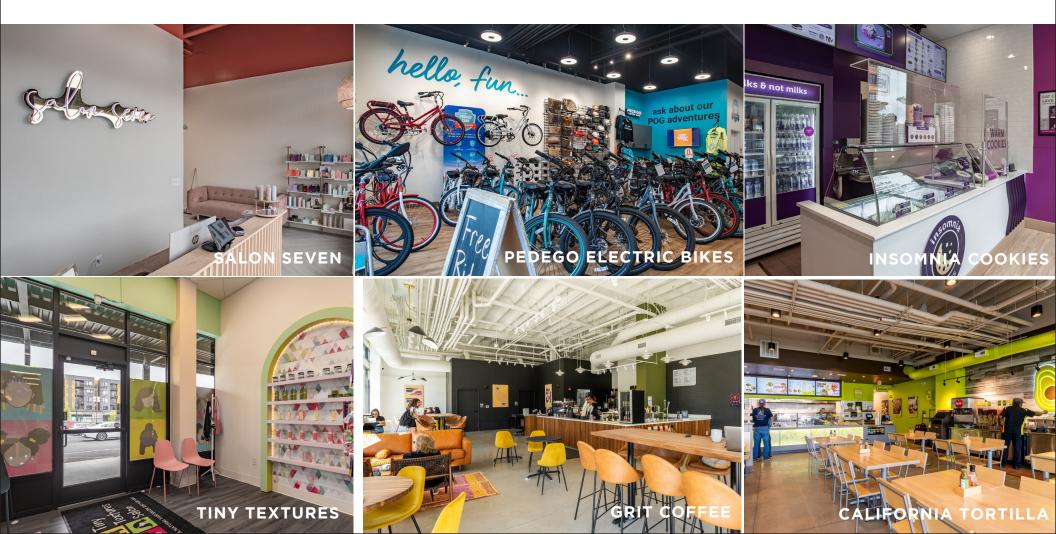
	BUILDING 10			
	UNIT	SIZE	TENANT	
1	220A Ground Level	2,044 SF	AVAILABLE	
1	220B Ground Level	2,644 SF	AVAILABLE	
1	218B	1,187 SF	Tiny Textures	
	218A	1,365 SF	Glo Fiber OPENING SOON!	
	214A	2,520 SF	AVAILABLE	
-	214B	1,492 SF	AVAILABLE	
-	210	17,163 SF	Ace Hardware	
	208	24,016 SF	Earth Fare	
-	204	3,150 SF	Amiraj	
	202B	998 SF	City Nails	
1	202A	1,000 SF	Great Clips	
_	200B	2,929 SF	Bonanza Social Kitchen	
	200A	2,571 SF	Fedex	
	PAD SITE	PAD SITE	Rita's	

Midtown Row's merchandising strategy is a highly curated mix of food & beverage and retail tenants complementing our vision and experience for the project.

RETAIL DRIVERS INCLUDE:

MIDTOWN ROW

CHEF-DRIVEN RESTAURANTS | HIGHEST QUALITY RETAIL | AUTHENTIC EXPERIENCE LOCAL/REGIONAL OPERATORS | ARTISAN & CRAFT MAKERS | NEIGHBORHOOD CONVENIENCE RELEVANT & HIP OFFERINGS | NICHE AND INTENTIONAL RETAIL | SELECT NATIONAL RETAILERS



KEY:

31'-5"

59'-5"

2.065 SF

2,071 SF

229 SF

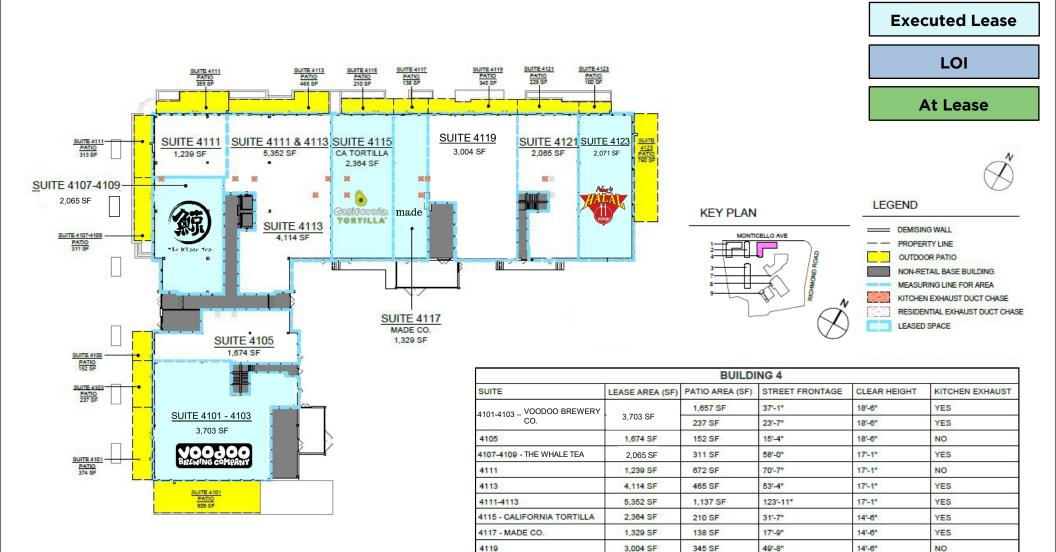
760 SF

14'-6"

14'-6"

YES

YES



4121

4123 - NAZ'S HALAL

3105

3107

3109

3111

3115

3117

3113 - SALON SEVEN

3119 - SUPERCHIX

1,201 SF

1,718 SF

1,930 SF

2,208 SF

1,986 SF

2,477 SF

1,746 SF

3,194 SF

N/A

N/A

N/A

328 SF

321 SF

N/A

N/A

1,198 SF

25'-11"

28'-6"

28'-2"

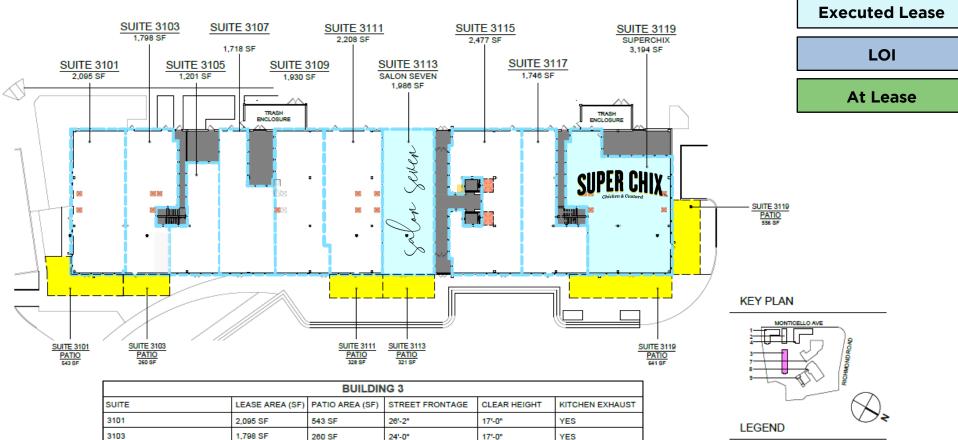
27'-1"

26'-7"

35'-3"

34'-0"

43'-0"



17'-0"

17'-0"

17'-0"

17'-0"

17'-0"

17'-0"

17'-0"

17'-0"

NO

NO

NO

YES

NO

YES

NO

YES

KEY:

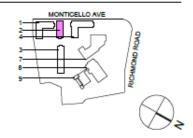
LEGEND		
	DEMISING WALL	
	PROPERTY LINE	
	OUTDOOR PATIO	
	NON-RETAIL BASE BUILDING	
	MEASURING LINE FOR AREA	
D><\$)	KITCHEN EXHAUST DUCT CHASE	
243	RESIDENTIAL EXHAUST DUCT CHASE	
C3	LEASED SPACE	

10

KEY:

Executed Lease LOI TRASH ENCLOSURE TRASH / WALK-IN **At Lease** COOLER ENCLOSURE SUITE 2113 \sim PATIO 373 SF COMBINED SUITE **SUITE 2113** 3,280 SF 2111 & SUITE 2113 4,808 SF SUITE 2101 $\boxtimes \triangle$ \times M \times 2,000 SF \bowtie الرزأ 🛛 🕅 \times SUITE 2101 PATIO 782 SF grit coffee ٩ LEGEND • <u>SUITE</u> 2107 WORLDWIDE House of Lyeren SUITE 2111 **SUITE 2103** SUITE 2105 SUITE 2109 DEMISING WALL 1,342 SF 1,528 SF PEDEGO NSOMNIA' HOUSE OF SEVEN 1,976 SF PROPERTY LINE SUITE 2111 PATIO 222 8F COOKIES 854 SF 648 SF OUTDOOR PATIO Hair & Scalp Spa NON-RETAIL BASE BUILDING SUITE 2101 PATIO SUITE 2103 PATIO SUITE 2105 PATIO SUITE 2109 PATIO 408 SF SUITE 2111 PATIO PATIO 187 SF MEASURING LINE FOR AREA 383 SF 360 SP 389 86 KITCHEN EXHAUST DUCT CHASE RESIDENTIAL EXHAUST DUCT CHASE LEASED SPACE

KEY PLAN



BUILDING 2					
SUITE	LEASE AREA (SF)	PATIO AREA (SF)	STREET FRONTAGE	CLEAR HEIGHT	KITCHEN EXHAUST
2101 - GRIT COFFEE	2,000 SF	1,165 SF	30'-8"	17'-0"	YES
2103	1,342 SF	360 SF	28'-11"	17'-0"	NO
2105 - PEDEGO	1,976 SF	389 SF	31'-2"	17'-0"	NO
2107 - INSOMNIA COOKIES	648 SF	187 SF	15'-0"	17'-0"	NO
2109 - HOUSE OF SEVEN	854 SF	408 SF	32'-8"	17'-0"	NO
2111	3,080 SF	764 SF	67'-6"	17'-0"	YES
2113	1,728 SF	373 SF	39'-4"	17'-0"	YES

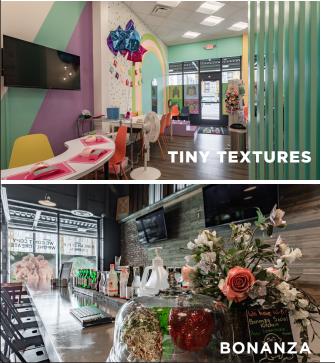
BUILDING 6 - 9 BSV Colonial Owner LLC

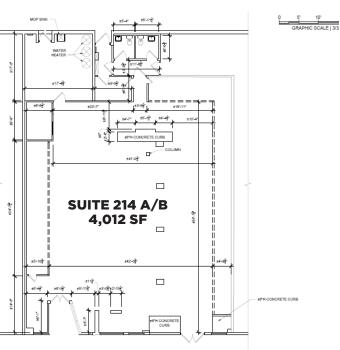
MIDTOWN ROW



BUILDING 10 BSV Lamonticello Owner LLC







UNIT	SIZE	TENANT
Unit 220A Ground Level	2,044 SF	Available
Unit 220B Ground Level	2,644 SF	Available
Unit 218B	1,187 SF	Tiny Textures
Unit 218A	1,365 SF	Glo Fiber
Unit 214A	2,520 SF	Available
Unit 214B	1,492 SF	Available
Unit 210	17,163 SF	Ace Hardware
Unit 208	24,016 SF	Earth Fare
Unit 204	3,150 SF	Amiraj
Unit 202B	998 SF	City Nails
Unit 202A	1,000 SF	Great Clips
Unit 200B	2,929 SF	Bonanza Social Kitchen
Unit 200A	2,571 SF	Fedex
PAD SITE	PAD SITE	Rita's

MTR DOES IT DIFFERENTLY

MIDTOWN ROW

Our onsite Marketing Manager enables cross promotion to the extended Williamsburg community by:

- Organize and implement a comprehensive events calendar all year-round utilizing green space, the stage, and common areas.
- Develop and execute a comprehensive marketing plan for the project in coordination with individual retailers.
 Emphasis is on cross marketing throughout the project and the extended community.
- Follow and monitor local events and activities with an eye towards identifying opportunities to promote Midtown Row and its retailers while connecting with the community.
- Manage unique marketing programs in both traditional and digital mediums, i.e, print, advertising, personal relationships, project website, and social media.
- Quarterly Town Hall Meetings: Allowing retailers access to other retailers and residential and property managers within the project.









Preliminary 2025 events calendar, subject to change.

LINKS & RESOURCES

MIDTOWN ROW

Village Green Cam

The Current Residential



Williamsburg Economic Development



Broad Street Realty, Inc.



FOLLOW MIDTOWN ROW:



CLICK HERE TO VIEW MIDTOWN ROW DRONE VIDEO

The gateway to Williamsburg, Virginia, connecting residents, the community, students and tourists.

MIDTOWN ROW



LEASING



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