





#### **MIDTOWN ROW**

- · Gateway to Williamsburg:
  - Adjacent to the College of William & Mary
  - Within 1 mile of Colonial Williamsburg and Merchant's Square.
  - Proximity to Simon Outlets, Busch Gardens, Water Country and part of the Historic Triangle.
  - Main & Main and unbeatable visibility (27,300 VPD)
- Extension of William & Mary campus and the center of retail & entertainment experience for the university.
- 240 apartments with 624 residents.
- National Anchors: Earth Fare, Food Lion, Marshalls and Ace Hardware.
- Legacy restaurants achieving in excess of \$650 psf in annual sales.
- New Class A retail hub to host unique activations and entertainment plus community programs consistently all year round.















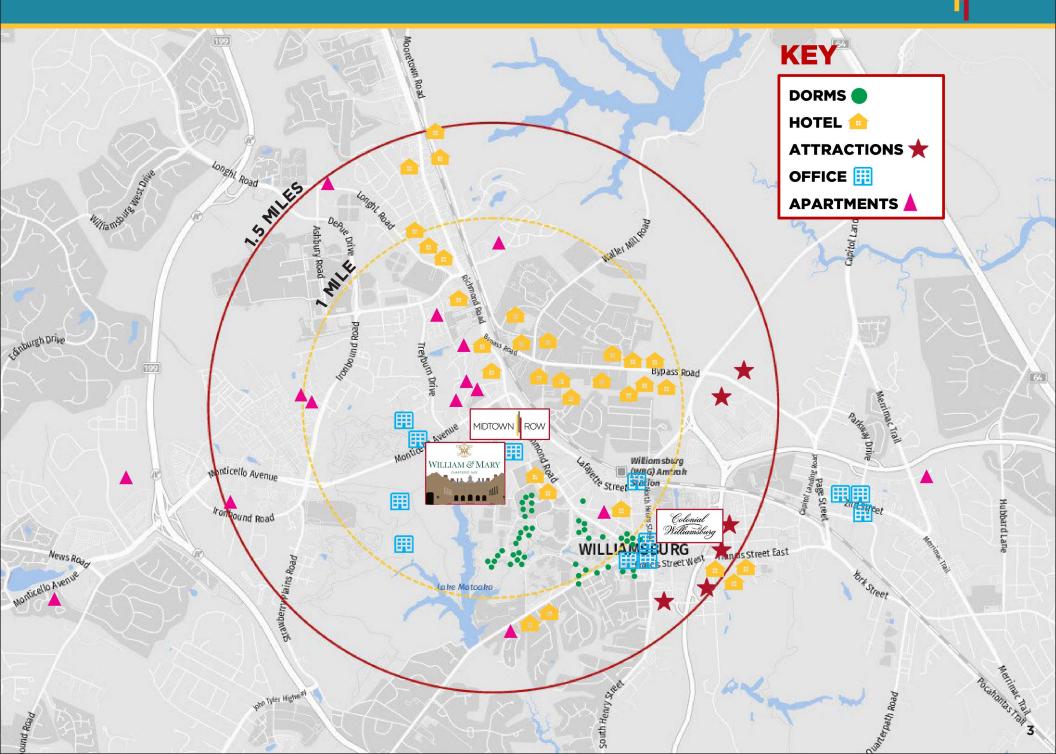


### **REGIONAL**

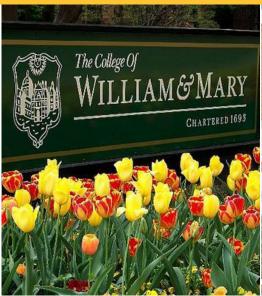
- 6+ million annual visitors to the region
- \$1.3B+ annual tourism expenditures.
- 4 seasons market due to the college population and tourism.
- Over 900 hotel rooms per 10,000 people or 6 times the national average including timeshares.
- 68,000 daytime employees within 3 miles, major employers include:
- City of Williamsburg, College of William & Mary, Colonial Williamsburg, Anhauser Busch, CIA, Fort Eustis and Newport News Shipbuilding. 5 of the top 10 employers in the area are within a 15 min drive.

#### **WILLIAMSBURG**

- Part of the greater Hampton Roads MSA, 33rd largest MSA (1.7 million people) in the US includes Newport News, Norfolk, Chesapeake, Portsmouth, Suffolk, Hampton and Virginia Beach.
- Economic Development Alliance and City of Williamsburg tax benefits and incentives available.











### **WILLIAMSBURG COMMUNITY & TOURIST DATA**

- Large presence of the Department of Defense, the student body at the College of William & Mary, and the 5 million plus annual visitors to the region
- 5 million+ visitors annually, generating revenues of more than \$1.25 billion
- 8,000 area timeshares which are historically 95% occupied, largely by DoD employees coming to work at Camp Peary
- 9,571 students at the College of William & Mary makes a large contribution to the percentage sales of Midtown Row
- 43,000 daytime DoD and CIA employees working at Camp Peary 4 miles away who live year-round on base
- Hampton Roads MSA, which has 1.8 million people and additional military operations include Naval Weapons Station Yorktown, Joint Bases Langley-Eustis, Naval Station Norfolk, Naval Station Oceana, and others, increasing the population by an additional 200K people.

#### 1 MILE

Estimated Population\* (2024)

11,149

Population Growth 2024-2029

2.0%

Average Household Income

\$87,039

Total Housing Units (2024)

3,516

Daytime Population

42,592

Total Retail Expenditure

\$110M

Daytime Employees

43,789

### 3 MILE

Estimated Population\* (2024)

/th

Population Growth 2024-2029

1.8%

43,695

Average Household Income

\$107,493

Total Housing Units (2024)

17,391

Daytime Population

68,645

Total Retail Expenditure

\$575M

Daytime Employees

70,325

### 5 MILE

2024-2029

Estimated Population\* (2024)

Population Growth

Average Heusebeld

Average Household Income

\$111,145

82.600

1.8%

Total Housing Units (2024)

32,940

Daytime Population

83,695

Total Retail Expenditure

\$1.1B

Daytime Employees

86.848



The Current Midtown are the newest apartments in Williamsburg, VA. The building offers 240 units accommodating up to 624 residents and fully leased through 2025.









### **RETAIL TENANT ROSTER**



### **\* JUST SIGNED!**

BUILDINGS 1-4			
SUITE	SIZE	TENANT	
BUILDING 2			
2101	2,000 SF	Grit Coffee	
2103	1,342 SF	AVAILABLE	
2105	1,976 SF	Pedego	
2107	648 SF	Insomnia Cookies	
2109	854 SF	House of Seven Scalp & Hair Spa	
2111 - 2113	4,808 SF	AVAILABLE	
BUILDING 3			
3101	2,095 SF	AVAILABLE	
3103	1,798 SF	AVAILABLE	
3105	1,021 SF	AVAILABLE	
3107	1,718 SF	AVAILABLE	
3109	1,993 SF	AVAILABLE	
3111	2,208 SF	AVAILABLE	
3113	1,986 SF	Salon Seven	
3115	2,477 SF	AVAILABLE	
3117	1,746 SF	AVAILABLE	
3119	3,194 SF	Super Chix	
BUILDING 4			
4101-4103	3,703 SF	VooDoo Brewing Co. *	
4105	1,674 SF	AVAILABLE	
4107-4109	2,065 SF	The Whale Tea * NOW OPEN!	
4111	1,239 SF	AVAILABLE	
4113	4,114 SF	AVAILABLE	
4111-4113	5,352 SF	AVAILABLE	
4115	2,364 SF	California Tortilla	
4117	1,329 SF	AVAILABLE	
4119	3,004 SF	AVAILABLE	
4121	2,065 SF	AVAILABLE	
4123	2,071 SF	Naz's Halal 🜟	

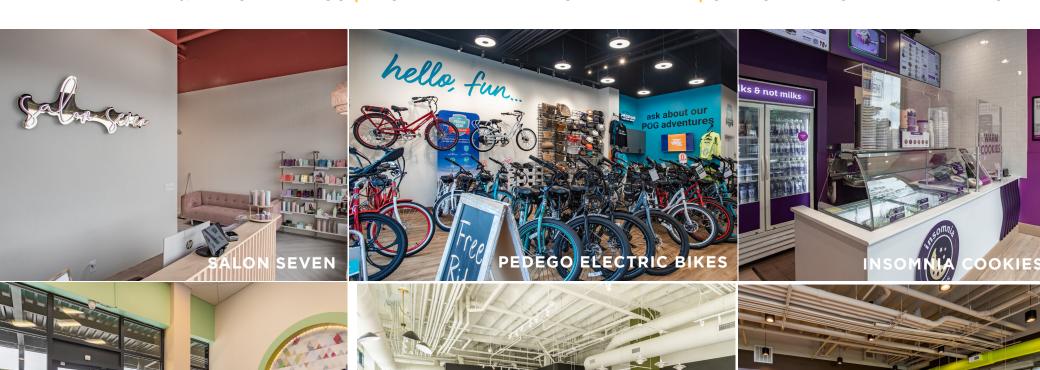
BUILDINGS 6-9			
BUILDING   UNIT	SIZE	TENANT	
BUILDING 6   6A	2,100 SF	Meadows	
BUILDING 7   7A	21,858 SF	Marshall's	
BUILDING 7   7B	1,572 SF	Queen Nails & Spa	
BUILDING 7   7C/7D	4.792 SF	Plato's Closet 🛠	
BUILDING 7   7E	1,970 SF	Cook's Burger Bar	
BUILDING 7   7F	5,808 SF	VA ABC	
BUILDING 7   7G	6,677 SF	Sal's By Victor	
BUILDING 8	32,500 SF	Food Lion	
BUILDING 9   9B	6,637 SF	Comfort Medical Supply	
BUILDING 9   9A	11,548 SF	Riverside	

BUILDING 10			
UNIT	SIZE	TENANT	
220A Ground Level	2,044 SF	AVAILABLE	
220B Ground Level	2,644 SF	AVAILABLE	
218B	1,187 SF	Tiny Textures	
218A	1,365 SF	Glo Fiber OPENING SOON!	
214A	2,520 SF	AVAILABLE	
214B	1,492 SF	AVAILABLE	
210	17,163 SF	Ace Hardware	
208	24,016 SF	Earth Fare	
204	3,150 SF	Amiraj	
202B	998 SF	City Nails	
202A	1,000 SF	Great Clips	
200B	2,929 SF	Bonanza Social Kitchen	
200A	2,571 SF	Fedex	
PAD SITE	PAD SITE	Rita's	

Midtown Row's merchandising strategy is a highly curated mix of food & beverage and retail tenants complementing our vision and experience for the project.

### **RETAIL DRIVERS INCLUDE:**

CHEF-DRIVEN RESTAURANTS | HIGHEST QUALITY RETAIL | AUTHENTIC EXPERIENCE LOCAL/REGIONAL OPERATORS | ARTISAN & CRAFT MAKERS | NEIGHBORHOOD CONVENIENCE RELEVANT & HIP OFFERINGS | NICHE AND INTENTIONAL RETAIL | SELECT NATIONAL RETAILERS



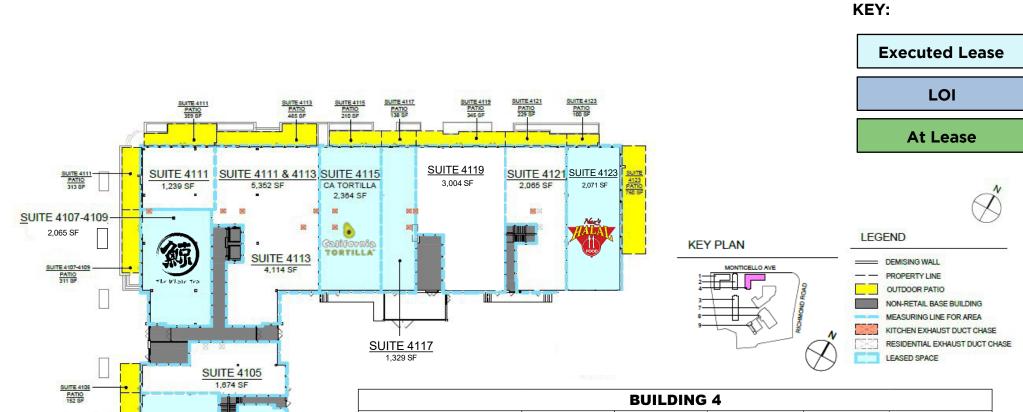






SUITE 4101 - 4103 3,703 SF





BUILDING 4					
SUITE	LEASE AREA (SF)	PATIO AREA (SF)	STREET FRONTAGE	CLEAR HEIGHT	KITCHEN EXHAUST
4101 - 4103   VOODOO BREWERY CO	3,703 SF	1,657 SF 237 SF	37'-1" 23'-7"	18'-6" 18'-6"	YES
4105	1,674 SF	152 SF	15'-4"	18'-6"	NO
4107-4109   THE WHALE TEA	2,065 SF	311 SF	58'-0"	17'-1"	YES
4111	1,239 SF	672 SF	70'-7"	17'-1"	NO
4113	4,114 SF	465 SF	53'-4"	17'-1"	YES
4111 - 4113	5,352 SF	1,137 SF	123'-11"	17'-1"	YES
4115   CALIFORNIA TORTILLA	2,364 SF	210 SF	31'-7"	14'-6"	YES
4117	1,329 SF	138 SF	17'-9"	14'-6"	YES
4119	3,004 SF	345 SF	49'-8"	14'-6"	NO
4121	2,065 SF	229 SF	31'-5"	14'-6"	YES
4123   NAZ'S HALAL	2,071 SF	760 SF	59'-5"	14'-6"	YES

3119 | SUPERCHIX

3,194 SF

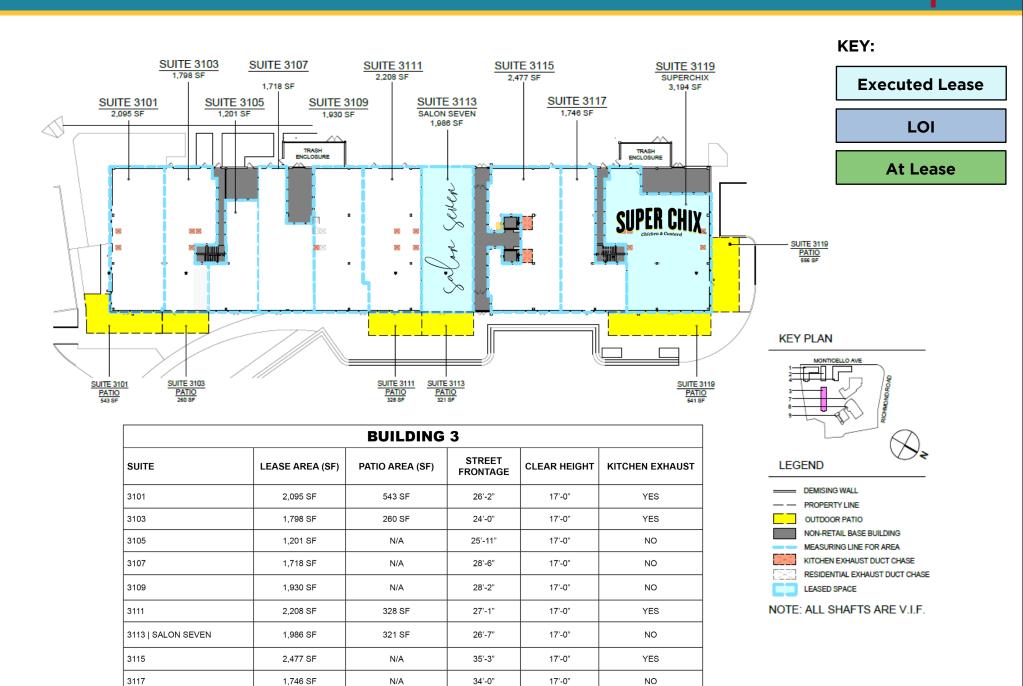
1,198 SF

43'-0"

17'-0"

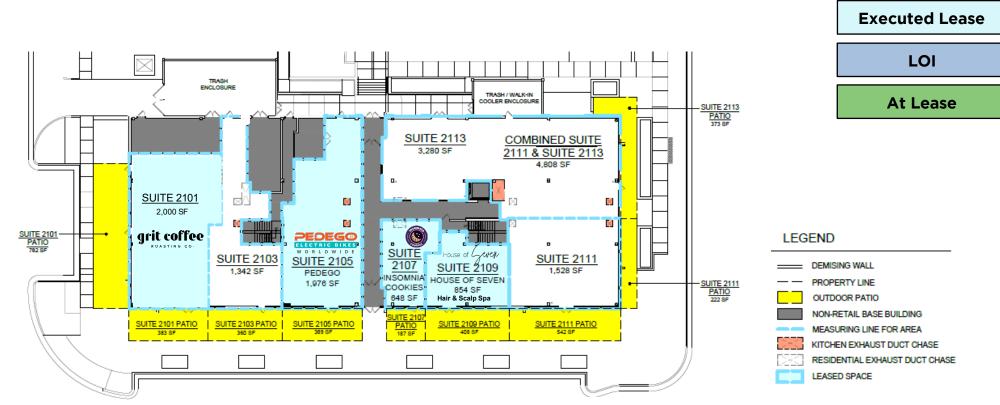
YES

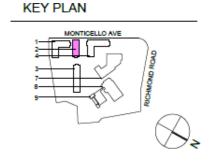






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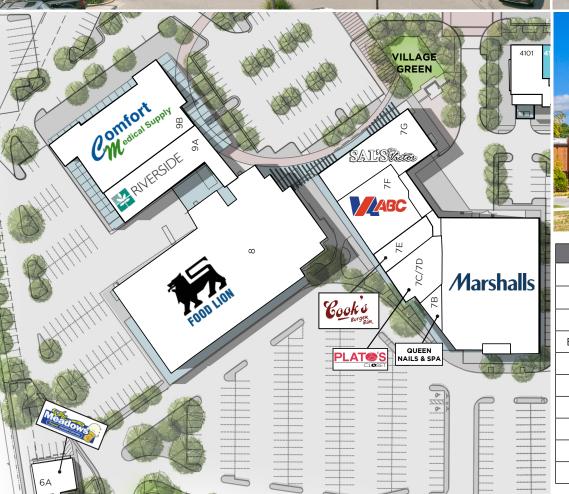




BUILDING 2					
SUITE	LEASE AREA (SF)	PATIO AREA (SF)	STREET FRONTAGE	CLEAR HEIGHT	KITCHEN EXHAUST
2101   GRIT COFFEE	2,000 SF	1,165 SF	30'-8"	17'-0"	YES
2103	1,342 SF	360 SF	29'-11"	17'-0"	NO
2105   PEDEGO	1,976 SF	389 SF	31'-2"	17'-0"	NO
2107   INSOMNIA COOKIES	648 SF	187 SF	15'-0"	17'-0"	NO
2109   HOUSE OF SEVEN	854 SF	408 SF	32'-8"	17'-0"	NO
2111	3,080 SF	764 SF	67'-6"	17'-0"	YES
2113	1,728 SF	373 SF	39'-4"	17'-0"	YES







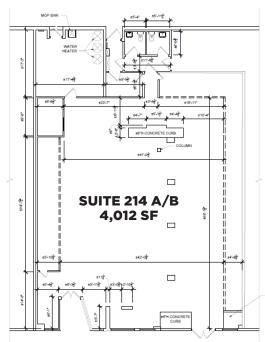


BUILDING/UNIT	SIZE	TENANT
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# MTR: BUILDING COMMUNITY THROUGH EVENTS & CULTURE

# MIDTOWN ROW

# Our onsite Marketing Manager enables cross promotion to the extended Williamsburg community by:

- Organize and implement a comprehensive events calendar all year-round utilizing green space, the stage, and common areas.
- Develop and execute a comprehensive marketing plan for the project in coordination with individual retailers. Emphasis is on cross marketing throughout the project and the extended community.











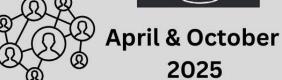






Corporate Sponsor of Williamsburg's Largest Networking Event







# Adoptable Dog Yoga

Yoga Session on the Village Green to benefit The Heritage Humane Society

**June 2025** 



### **Blood Drives**

Hosting Red Cross Blood Drives twice a year. Always fully booked.

Spring & Fall 2025

# MUSIC IN MIDTOWN



Free Monthly Concerts on the Village Green Stage
2nd Thursday of the Month

May-September 2025



Free Event Hosted by Midtown Row. Estimated 5,000 attendees!

November 2025

# RETAIL EVENTS!



Branded marketing events supporting Midtown Row businesses

**Year-Round** 



Hosting
Community
& Charity
Events
Year-Round

### **Art Gallery Events**



Hosting globally recognized artwork in the Current Midtown Clubhouse

Year-Round

Preliminary 2025 events calendar, subject to change.



Midtown Row Website



Village Green Cam



The Current Residential



Williamsburg
Economic
Development



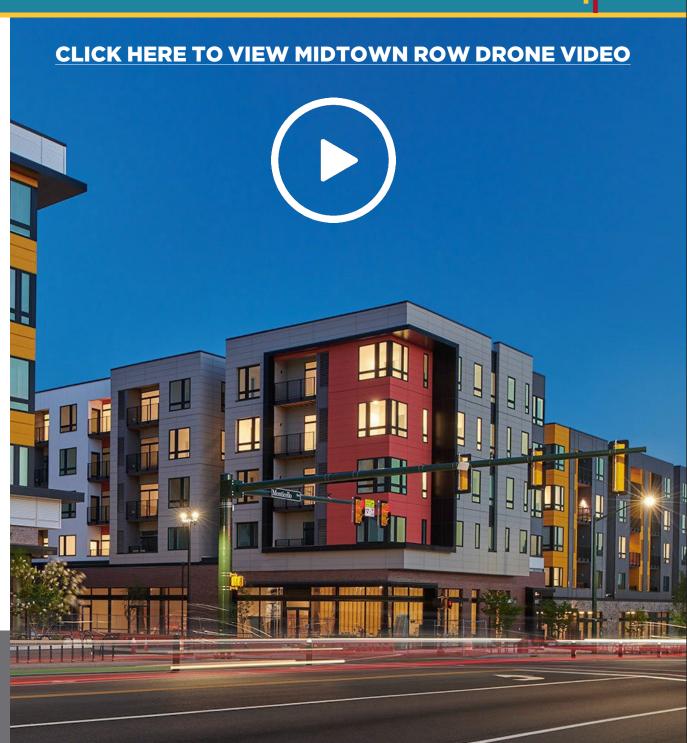
**Broad Street Realty, Inc.** 



**FOLLOW MIDTOWN ROW:** 







The gateway to Williamsburg, Virginia, connecting residents, the community, students and tourists.





# **LEASING**



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